

MAUREVA



Strategic
Partner



Airline Software &
Service Solutions

Embracing your Uniqueness

We are passionate about solving airline's complex challenges

Share your business goals with us, and we will make sure to design the ultimate combination of solution and service for your airline needs.





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About us

Maureva is a leading airline software and service solutions provider, specialising for more than 20 years in the provision of airline financial, commercial, operational and business intelligence solutions.

We focus on the uniqueness of each of our client airlines which enables us to provide the optimum level of adaptation in order to integrate airline specific business requirements and deliver efficiency levels above expectations whilst adhering to industry standards. Through our continuous innovation and support, we empower our client airlines in safeguarding their revenues, optimise operations, strengthen competitive advantage, and gain insightful analytics for airline management decision making.

As an IATA Strategic Partner in both Airline Revenue Accounting and the ONE Order program, as well as NDC level 3 compliant, we are proud to serve this industry and more than 50 airlines across the world.

Our Certifications





- Passenger Revenue Accounting
- Revenue Analytics
- Invoicing Solution
- Agent Portal
- Miscellaneous Billing Management



- Cargo Reservation
- Cargo AWB Management
- Cargo Revenue Accounting



- C-Level Dashboards
- Passenger Revenue Insights
- Cargo Revenue Insights
- Booking and PNR Insights
- Budget and Route Profitability
- Flight and Crew Performance Insights



- Flight Scheduling
- Crew Management
- Crew Pairing and Rostering
- Bids and Leaves Management
- Flight Operations Controls
- Schedule Disruption Management



- Outsourced Revenue Accounting Services
- Sales Auditing
- Interline Billings Management and Control
- Revenue Accounting Training
- Consulting



- Order Management System
- Travel Agent Portal

Our Airline Software & Service Solutions

Maureva aims at supporting airlines in achieving sustainable growth through process improvement and insightful analytics.



EDGAR Revenue Accounting Solution

Airlines compete in an ever changing environment, with variations in business models, distribution strategies, as well as evolving regulations to abide to. In order to maintain their competitive edge and the most adapted strategic business decisions, airlines need to efficiently manage and account for their increasingly complex revenue streams within the shortest time frame.

To overcome the numerous challenges airlines face, EDGAR Passenger Revenue Accounting offers the highest levels of controls, automation and covers the full scope of Passenger Revenue Accounting, from seamless data integration to insightful analytical report generation.

BENEFITS

- ✓ **Ensure Maximum Revenue Protection**
Efficient revenue accounting begins with accuracy. EDGAR ensures strong revenue recognition and accurately identifies revenue leakage, through automatic features and stringent quality checks. Helping your airline to improve its financial health
- ✓ **Enhance Strategic Decision-Making**
EDGAR's powerful integrated reporting solution, delivers valuable insights across your airline. Key commercial decisions can be made with detailed reporting based on accurate revenues being brought in real-time from multiple streams of data
- ✓ **High Degree of Automation**
Drive lower costs and make the best use of your resources with a highly automated revenue accounting solution

Passenger Revenue Accounting Solution

Explore the most flexible Revenue Accounting Solution

EDGAR solution conveys a clear and accurate view of your airline's financial and commercial performance whilst ensuring maximum levels of revenue protection available in the industry.

In addition to the revenue accounting functions that are the heart of our solution, EDGAR is a valuable strategic tool, retrieving and supplying sales and usage information from various data sources including airline reservation systems, global distribution systems, payment acquirers, departure control systems, flights operations software, airline specific business rules and commercial agreements, to support airlines critical decision by transforming revenue accounting data into actionable financial and commercial reports.



Highlights

- Integration with multiple PSS, including Ticketless solutions (with providers such as: Amadeus, Sabre, SITA, Radixx, Videcom, IBS, TTI, Avantik, Worldticket, Intelisys, and more.)
- Integrated prorate engine catering for all conceivable interline agreements scenarios and proration rules
- Complete tax reporting and financial audit trails available
- Direct data integration into Accounting software available and other interfacing capabilities
- Continuous enhancements and support provided by dedicated team, EDGAR will adapt to your airline growth and variations in your airline business model
- Fully compliant with the latest industry standards such as New Distribution Capabilities and legal prerequisites such as GDPR
- Upgrades and new versions provided at no additional cost



MARGO Revenue Accounting

Air cargo presents specific challenges for the revenue accounting processes where carriers require fast and accurate cargo revenue accounting to support their operations and decision making process.

MARGO CRA creates a streamlined accounting process of your cargo sales, handling and billing activities through high level automation including advanced sales reconciliation, automatic AWB proration and accurate interline billing capabilities. MARGO CRA provides airline management with extensive reporting capacity and the optimum level of revenue protection.

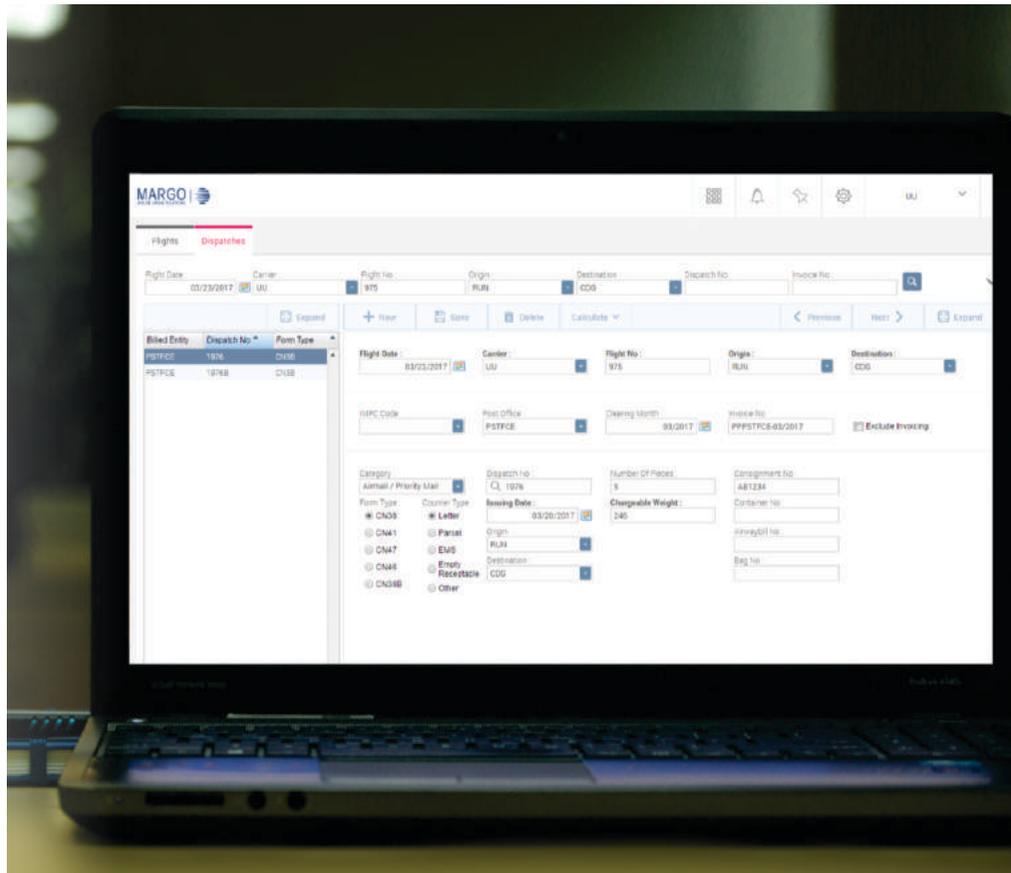
BENEFITS

- ✓ **Prevent Revenue Leakage**
Optimise revenue protection with MARGO CRA integrated audit and reconciliation processes
- ✓ **Improve your Cash Flow**
Enable timely and accurate billing of customers, posts and interline partners for improved cash flow
- ✓ **Drive Insights into your Cargo Operations**
Raw data from your cargo operations is transformed into strategic financial analytics for effective decision making

Cargo Revenue Accounting Solution

Discover a complete Cargo Revenue Accounting Solution

MARGO CRA ensures airlines to obtain end-to-end visibility of their cargo revenue accounting processes. The integration of cargo revenue accounting with our air cargo management solutions enables you to reap the full benefits of an all-in-one integrated solution to quickly improve cargo operational efficiency and maximize air cargo profitability.



Highlights

- IATA SIS, eAWB and Cargo IMP compliance
- Perform accurate AWB and mail proration with MARGO CRA integrated prorate engine
- Reconcile AWB sales with GSA sales reports
- Stem revenue leakage through comprehensive audit and validation
- Automate ADM/ACM generation and transmission
- Cater for all interline scenarios (SRP / SPA / Proviso)
- Integrated mail revenue accounting function
- Generate daily reports on cargo and mail revenues
- Integrated accounting interface that provides full audit trails
- Seamless integration with MARGO AWB & MARGO BOOKING solutions
- Upgrades and new versions provided at no additional cost



MANAGED SERVICES

Revenue Accounting Services

An airline requires efficient revenue accounting processes to improve its cash flow, profitability and to provide timely and accurate information for strategic and operational decision-making. Today's challenging business environment highlights the need for an airline to select a reliable business partner who understands the complexity of its business processes and is able to support its improvement.

Maureva's revenue accounting services consists of Managed Services for passenger and cargo transactions, where a dedicated team of revenue accounting experts collaborate with you to ensure your business processes deliver optimum results.

BENEFITS

- ✓ **Streamline Complex Business Processes**
Managed services simplifies revenue accounting process and improves the visibility and auditability of your revenues through the EDGAR and MARGO Revenue Accounting platforms
- ✓ **Reduce Costs**
Avoid costly infrastructure and training expenditure. Our team of experienced professionals, trained to the latest Revenue Accounting rules and procedures will process even the most complex business cases
- ✓ **Implement Best Practices**
Take advantage of our team's continuous analysis and feedback to ensure process optimisation and latest standards' application

Managed Revenue Accounting Services

Guiding your airline towards greater performance

Maureva provides the highest levels of revenue control, protection and support to your airline through our dedicated teams of industry specialists and revenue accounting experts.

Our software solutions' strongest control features are combined with our team's leading expertise to promptly identify, report and action on any fraudulent behaviour or errors made by agents and interline partners. More than standard processing, our consulting approach provides you with the right tools, analytics and guidance to drive top management decisions and significantly improve your processes.



Highlights

- Full sales processing and auditing capabilities, enabling identification and correction of errors and frauds from issuing agents
- Integrated flown reconciliation to identify & prevent document's double usage
- Committed to improving airline's interline billings cash flow cycle and control on interline transactions
- Full compliance to industry – standards & regulations, including SIS and IFRS
- Financial and commercial detailed reporting generated on a timely basis
- Complete tax reporting and financial audit trails available
- Direct data integration into accounting software/ ERP available
- ISO 9001:2015, SSAE 18, ISAE 3402, GDPR and PCI-DSS compliance ensure the highest levels of performance and security
- Our revenue accounting services are provided using the latest versions of our Revenue Accounting solutions



MARGO

Airline Cargo Solutions

The air cargo industry is in the process of change. Freight demand is in constant growth. Processes and standards are evolving, however, digitalisation of cargo management processes still remains a major challenge for many small and mid-sized carriers.

MARGO Air Cargo solutions enable airlines and their partners to quickly adopt the latest industry standards and digitize processes, in order to streamline cargo operations throughout reservation, AWB issuance, handling and revenue accounting processes.

BENEFITS

- ✓ **Increased Productivity**
End to end web-based air cargo solution that greatly simplifies sales, operations and management processes
- ✓ **Improved Cargo Visibility**
Leverage business opportunities with real-time and comprehensive visibility into your Cargo capacity and allocation
- ✓ **Improved Opportunities**
MARGO supports various operating models and integrates with third party solutions (freight forwarders, ground handlers.) in compliance with the latest industry standards



Cargo Management Solutions

Empower your carrier with complete control over commercial, operation and revenue accounting processes

MARGO | BOOKING

CARGO RESERVATION SYSTEM

MARGO BOOKING simplifies the whole cargo booking process, and optimises cargo planning and revenue.

MARGO BOOKING operates as a standalone booking management solution, and also integrates with our MARGO AWB (Air Waybill Management) and MARGO CRA (Cargo Revenue Accounting) solutions.

Highlights

- Dedicated cloud-hosted platform to rapidly process cargo information and bookings management
- Bookings can be created electronically and received from a third-party system
- Better forecasting of cargo supply and demand based on real-time capacity and estimated revenue
- Regular enhancements delivered within a robust release process

MARGO | AWB

CARGO MANAGEMENT SYSTEM

Designed for airline own stations and ground handling agents, MARGO AWB covers operational processes from AWB issuance to delivery for greater visibility on your shipment lifecycle. MARGO AWB successfully drives your airline management towards better business decisions.

Highlights

- Compliant with industry standards (Cargo IMP / Cargo XML) and e-AWB ready
- Speed-up AWB processing and support your commercial activity
- Reduce manual effort and improve integration
- Enforce strict controls to the entire value chain to prevent revenue leakages and save on audit costs



ALEXIS

Flight Scheduling & Crew Management

Aircraft utilisation and crew optimisation are key to successful airline operations, where the slightest mistake in planning and scheduling crew resources can result in huge financial loss for airlines. Finding the most efficient solution for aircraft planning and crew allocation whilst adhering to rules and regulations is critical for any airline.

With its powerful combination of features, ALEXIS guides airlines towards an effective fleet utilisation and crew planning.

BENEFITS

- ✓ **Increased Efficiency**
Facilitate the work for your scheduling team while ensuring adherence to rules and regulations
- ✓ **Reduced Costs**
Improve your aircraft and crew utilisation and handle disruptions efficiently
- ✓ **Enhanced Crew Satisfaction**
Provide your crew access to ALEXIS Crew Web & Mobile application for facilitated roster consultation, bids and leaves management

Flight Scheduling & Crew Management Solution

The most versatile IT solution to support your airline

ALEXIS enables airlines to address the challenge of improving efficiency and optimising crew productivity while promoting flight safety.

Discover how to better manage the complexities of aircraft planning and crew management with ALEXIS.



Highlights

- Explore and analyse unlimited planning scenarios
- Ensure efficient communication with your stations and improved disruption management
- Efficient code-share management
- Receive email alerts when maintenance slot overlaps flights
- Configurable rules engine for flight duty pairings and rosters using regulatory and airlines rules
- Comprehensive crew database (including - personal data, qualifications, checks, training, alerts, crew duty reports)
- Optimise crew assignment and utilisation through pairing and roster optimisation, leaves and training planning
- Combine automatic flight scheduling and crew rostering to eliminate schedule conflicts and redundant processes
- Optimise rosters with live KPI
- Easy manipulations with Gantt like interface with drag & drop user friendly features
- Real-time alerts and notification to support disruption management
- Standby crew management
- Crew rosters reports and statistics



MATIS

Airline Business Intelligence

Airlines are always striving to unlock new business opportunities and to make the best use of the data they collect. However, due to the exhaustiveness of available data and their lack of standardisation, airlines tend to find it extremely difficult to take advantage of these opportunities. MATIS Airline Business Intelligence solution enables airlines to combine accurate and valuable financial data with other diverse and relevant data sources, in order to generate comprehensive information about the entire airline performance, thus resulting in the identification of hidden business potential and growth.

MATIS has been designed by our business and IT specialists in collaboration with airline industry experts to provide top management with reporting and performance dashboards, as well as an analytic perspective for detailed evaluation resulting in an informed decision making.

BENEFITS

- ✓ **Access Accurate Performance Data**
Enhance your financial and commercial reporting capabilities with real-time, visual and dynamic reporting solution, built from structured data sources and delivered through a single stream of accurate information to be used across your entire organization
- ✓ **Gain Competitive Edge**
The combination of valuable financial information generated through Maureva solutions, with third party data from different sources, provides accurate business insights and forecasting capabilities to generate real competitive advantage for your airline
- ✓ **Increase Productivity**
Benefit from our extensive airline experience in producing and analysing data, for and on behalf of our airline customers, to get a tailored business intelligence solution with pre-defined and proven dashboards, as well as integrated forecasting capabilities

Airline Business Intelligence Solution

Leveraging airline data for actionable insights

Maureva's latest cloud-based business intelligence solution, MATIS, is designed for airline C-Level, managers and analysts. It allows the possibility to leverage a variety of data available across various functions and departments. The end-result is the generation of powerful analytics and key insights that delivers clear and actionable intelligence required by airlines to support decision making and achieve their business objectives.



Highlights

- Leverage information from structured and non-structured data sources such as:
 - EDGAR: Passenger and ancillary sales and revenues
 - MARGO: Cargo revenues
 - ALEXIS: Flight regularity and crew analytics
 - Third party data such as bookings and PNR data, DCS data, competitors' and market-share data
 - Airline internal data, such as costs and budgets
- Provide insights and exhaustive dashboards to top management and key airline stakeholders
- Monitor your key performance indicators, including yield, load factors, RPK, ASK, RASK and CASK
- Benefit from accurate bookings and revenue forecasts with the combination of financial and commercial data
- Manage budget variances with comparison between budgeted and realised figures
- Generate airline route profitability analysis with profit margins
- Unveil market evolutions and potential opportunities with integrated competitor market-share data
- Main Features:
 - Automatic data synchronisation
 - Secured and reliable access
 - Cloud based solution with responsive design (available on tablet, smartphones and laptop)
 - Interactive and visual analytics with predefined or customised parameters
 - Subscriptions to your preferred dashboards



"The team at MAUREVA works closely with us to understand TUIfly's specific requirements. We are pleased with the responsiveness and professionalism in which requests are managed. I would have no problem recommending Maureva's outsourced revenue accounting services to any other airline"

Consultant GDS Clearing



"The team managing our account at Maureva is very dedicated, always available; they provide sensible advice and meet our reporting deadlines. The results regarding their level of expertise in the revenue accounting process are outstanding. Maureva provided us with unfailing support during our transition from charter to scheduled activities. I highly recommend them."

Revenue Accounting Manager



"Maureva is a personal touch company, assigning account management that works for you. Maureva knows far more about this subject than I could ever hope. It is a company that is as much about relationship of confidence and trust that I would not go elsewhere."

CEO

+50
Airline Customers
Around the World



"Based on our experience, we would recommend Maureva's solution and services to other Airlines, for the detailed reporting capabilities, and responsive customer service."

Passenger Revenue Accounting Manager



AIR AUSTRAL

"EDGAR has significantly improved in terms of automation and performance over the years. The support team is responsive and new features are regularly developed. The on-demand reports generated by EDGAR revenue analytics allow quicker insight analysis of our data."

Revenue Accounting Manager



"Maureva has proved highly competent in providing high quality services to meet our demands and satisfy our requirements. They have developed excellent relationships with our own personnel, and always go the extra mile to provide whatever support is required by our airline. It is with greatest pleasure that we highly recommend Maureva's BPO services."

Revenue Accounting Manager



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